

A M E N D M E N T

Clean Version

Please amend the above-identified application as follows:

IN THE CLAIMS:

Please **CANCEL** Claims 1-2, 5-27 and 44-49 without prejudice.

Please **REPLACE** Claims 3-4 as follows:

5053
F17
→ (TWICE AMENDED) A method for pricing a travel product, comprising the steps of:
obtaining a first flexibility range from a first customer;
obtaining a second flexibility range from a second customer;
→ identifying at least one travel product that satisfies said first flexibility range and said
second flexibility range; (one product that satisfies both
ranges from two different customers -
not in written 127)
determining a first price for sale of said identified travel product based on said first
flexibility range; and

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determining a second price for sale of said identified travel product based on said second
flexibility range,
wherein said first price is determined by scoring said first flexibility range to obtain a
score and using said score to determine a percentage discount off of an established price.

4. (TWICE AMENDED) A method for pricing a travel product, comprising the steps of:
obtaining a first flexibility range from a first customer; (same as 3)
obtaining a second flexibility range from a second customer;
→ identifying at least one travel product that satisfies said first flexibility range and said
second flexibility range;
determining a first price for sale of said identified travel product based on said first
flexibility range; and
determining a second price for sale of said identified travel product based on said second
flexibility range,
wherein said first price is determined by scoring said first flexibility range to obtain a
score and using said score to determine a monetary discount off of an established price.

Please **ADD** new Claims **56-95** as follows:

56. The method of claim 3, in which said first flexibility range is specified in terms of a preferred travel product.
57. The method of claim 3, in which said first flexibility range is specified by a set of tolerances for at least one variable component of said travel product.
58. The method of claim 3, in which said first flexibility range is specified in terms of a minimum value and a maximum value for at least one variable component of said travel product.
59. The method of claim 3, in which said first flexibility range includes at least one acceptable time.
- C² 60. The method of claim 3, in which said first flexibility range includes at least one acceptable date.
61. The method of claim 3, in which said first flexibility range includes a desired level of service.
62. The method of claim 3, in which said first flexibility range includes an acceptable location assignment.
63. The method of claim 3, in which identifying comprises:
receiving information about a maximum price from said customer; and
identifying a travel product having a price that is not greater than the maximum price.
64. The method of claim 3, in which identifying comprises:
receiving information about a travel product that is preferred by said customer; and
identifying a travel product other than the travel product that is preferred by said customer.

- C²
65. The method of claim 3, in which identifying comprises:
determining a set of travel products satisfying said first flexibility range; and
selecting said identified travel product at random from the set of travel products.
66. The method of claim 3, in which identifying further comprises:
selecting said identified travel product based on revenue management information.
67. The method of claim 3, further comprising:
providing a voucher to said customer to enable the purchase of one of said identified
travel products.
68. The method of claim 67, further comprising:
recording identifying information about said voucher.
69. The method of claim 3, further comprising:
charging a penalty to said customer if said customer fails to purchase said identified
travel product.

- C²
70. A system comprising:
a memory for storing computer-readable code; and
a processor operatively coupled to the memory, the processor configured to:
 obtain a first flexibility range from a first customer;
 obtain a second flexibility range from a second customer;
 identify at least one travel product that satisfies the first flexibility range and the second flexibility range;
 determine a first price for sale of the identified travel product based on the first flexibility range; and
 determine a second price for sale of the identified travel product based on the second flexibility range,
 wherein the first price is determined by scoring the first flexibility range to obtain a score and using the score to determine a percentage discount off of an established price.
71. A system comprising:
means for obtaining a first flexibility range from a first customer;
means for obtaining a second flexibility range from a second customer;
means for identifying at least one travel product that satisfies the first flexibility range and the second flexibility range;
means for determining a first price for sale of the identified travel product based on the first flexibility range; and
means for determining a second price for sale of the identified travel product based on the second flexibility range,
in which the means for determining the first price comprises:
 means for scoring the first flexibility range to obtain a score; and
 means for using the score to determine a percentage discount off of an established price.

5/11/97
C-7
72.

An article of manufacture comprising:

same as 3

a computer readable medium having computer readable code means embodied thereon,

the computer readable program code means comprising:

a step to obtain a first flexibility range from a first customer;

a step to obtain a second flexibility range from a second customer;

a step to identify at least one travel product that satisfies the first flexibility range
and the second flexibility range;

a step to determine a first price for sale of the identified travel product based on
the first flexibility range; and

a step to determine a second price for sale of the identified travel product based
on the second flexibility range,

in which the step to determine the first price comprises:

a step to score the first flexibility range to obtain a score; and

a step to use the score to determine a percentage discount off of an
established price.

73. The method of claim 4, in which said first flexibility range is specified in terms of a preferred travel product.
74. The method of claim 4, in which said first flexibility range is specified by a set of tolerances for at least one variable component of said travel product.
75. The method of claim 4, in which said first flexibility range is specified in terms of a minimum value and a maximum value for at least one variable component of said travel product.
76. The method of claim 4, in which said first flexibility range includes at least one acceptable time.
- C² 77. The method of claim 4, in which said first flexibility range includes at least one acceptable date.
78. The method of claim 4, in which said first flexibility range includes a desired level of service.
79. The method of claim 4, in which said first flexibility range includes an acceptable location assignment.
80. The method of claim 4, in which identifying comprises:
receiving information about a maximum price from said customer; and
identifying a travel product having a price that is not greater than the maximum price.
81. The method of claim 4, in which identifying comprises:
receiving information about a travel product that is preferred by said customer; and
identifying a travel product other than the travel product that is preferred by said customer.

- C²
82. The method of claim 4, in which identifying comprises:
determining a set of travel products satisfying said first flexibility range; and
selecting said identified travel product at random from the set of travel products.
83. The method of claim 4, in which identifying further comprises:
selecting said identified travel product based on revenue management information.
84. The method of claim 4, further comprising:
providing a voucher to said customer to enable the purchase of one of said identified
travel products.
85. The method of claim 84, further comprising:
recording identifying information about said voucher.
86. The method of claim 4, further comprising:
charging a penalty to said customer if said customer fails to purchase said identified
travel product.

- C²
87. A system comprising:
a memory for storing computer-readable code; and
a processor operatively coupled to the memory, the processor configured to:
obtain a first flexibility range from a first customer;
obtain a second flexibility range from a second customer;
identify at least one travel product that satisfies the first flexibility range and the second flexibility range;
determine a first price for sale of the identified travel product based on the first flexibility range; and
determine a second price for sale of the identified travel product based on the second flexibility range,
wherein the first price is determined by scoring the first flexibility range to obtain a score and using the score to determine a monetary discount off of an established price.
88. A system comprising:
means for obtaining a first flexibility range from a first customer;
means for obtaining a second flexibility range from a second customer;
means for identifying at least one travel product that satisfies the first flexibility range and the second flexibility range;
means for determining a first price for sale of the identified travel product based on the first flexibility range; and
means for determining a second price for sale of the identified travel product based on the second flexibility range,
in which the means for determining the first price comprises:
means for scoring the first flexibility range to obtain a score; and
means for using the score to determine a monetary discount off of an established price.

89. An article of manufacture comprising:
- a computer readable medium having computer readable code means embodied thereon,
the computer readable program code means comprising:
- a step to obtain a first flexibility range from a first customer;
 - a step to obtain a second flexibility range from a second customer;
 - a step to identify at least one travel product that satisfies the first flexibility range and the second flexibility range;
 - a step to determine a first price for sale of the identified travel product based on the first flexibility range; and
 - a step to determine a second price for sale of the identified travel product based on the second flexibility range,
- in which the step to determine the first price comprises:
- a step to score the first flexibility range to obtain a score; and
 - a step to use the score to determine a monetary discount off of an established price.
- same as §*
- C12*

90. A method comprising:
receiving from a customer a request to purchase a travel product,
the request including information about a degree of flexibility of the customer;
determining at least one travel product based on the degree of flexibility,
each at least one travel product having a respective first price;
determining a score based on the degree of flexibility; and
determining a respective second price for each at least one travel product based on the
respective first price and the score.
- C² 91. A method comprising:
receiving from a customer a request to purchase a travel product,
in which the travel product is associated with at least one variable component, and
in which the request includes information about a first flexibility of the customer
with respect to a first variable component of the at least one variable component;
determining at least one travel product based on the first flexibility of the customer,
each at least one travel product having a respective first price;
determining a score based on the first flexibility of the customer;
determining a discount based on the score; and
determining a respective second price for each at least one travel product based on the
respective first price and the discount.
92. The method of claim 91, in which the discount comprises a monetary discount.
93. The method of claim 91, in which the discount comprises a percentage discount.

94. The method of claim 91,
in which the request further includes information about a second flexibility of the
customer with respect to a second variable component of the at least one variable component;
and
in which determining the score comprises:
determining the score based on the first flexibility of the customer and the second
flexibility of the customer.
95. The method of claim 91, further comprising:
determining a minimum flexibility score;
determining a maximum flexibility score; and
in which determining the discount comprises:
determining the discount based on the score, the minimum flexibility score, and
the maximum flexibility score.